

Media information

Schlatter's performance in the 2011 financial year: strengthening of market position in a difficult environment; decline in sales due to currency impacts; growth in the order intake.

S c h l i e r e n, January 27, 2012. The Schlatter Group (SIX Swiss Exchange: STRN) recorded a 19 per cent rise in the order intake to CHF 130.0 million (previous year: CHF 109.7 million) in the 2011 financial year despite the strong Swiss franc. The Group's net sales totaled CHF 117.7 million (CHF 119.7 million), and the order backlog as of 31.12.2011 was CHF 50.9 million (CHF 38.6 million).

Schlatter Group

CHF million	1st half of 2011	2nd half of 2011	Total 2011	Total 2010
Order intake	73.9	56.1	130.0	109.7
Net sales	56.4	61.3	117.7	119.7
Order backlog as of 30.6. and 31.12.	56.4	50.9		38.6

Performance of the individual segments:

CHF million	Welding		Weaving	
	2011	2010	2011	2010
Order intake	94.7	77.9	35.3	31.8
Net sales	89.5	91.3	28.2	28.4
Order backlog as of 31.12.	29.9	24.8	20.9	13.8

The detailed annual results and the outlook for 2012 will be presented at an analyst and media conference on March 16, 2012, in Zurich.

Further information

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Financial calendar

16.03.2012	Publication of full-year 2011 results and Annual Report 2011
09.05.2012	Annual General Meeting of Shareholders
23.08.2012	Publication of Half-Year Report 2012

Schlatter Group (www.schlattergroup.com)

The Schlatter Group is one of the leading specialists in plant engineering for resistance welding systems as well as weaving and finishing equipment for the production of paper machine clothing, wire fabrics and wire mesh. Thanks to its many years of experience in the field of plant technology, its innovative strength and its reliable service, the Schlatter Group – which is listed on the SIX Swiss Exchange – guarantees its customers a range of powerful and high-quality production equipment.

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